

Application Guideline on Request for Information (“RFI”) regarding Wakayama Prefecture IR

May 29, 2018

Planning General Affairs Division, Wakayama Prefectural Government

Wakayama Prefecture recently published the IR Basic Concept for Wakayama Prefecture, based on the research of resort-type IR concept to enrich tourism resources with high international competitiveness and to provide diverse activities including marine leisure in Wakayama Prefecture.

To brush-up the IR Basic Concept and formulating its implementation policy, Wakayama Prefecture will implement a Request for Information (“RFI”) to widely hear ideas, from domestic and overseas entities, regarding the resort-type IR which Wakayama Prefecture aims to introduce, including IR plan, investment intentions for related developments of surrounding area, measures to prevent adverse effects such as problem gambling and so on.

1. Outline of the RFI

(1) Requested items

The purpose of the RFI is to gather a range of opinions and proposals on development ideas regarding the following; Regional promotion and tourism promotion measures, measures to prevent adverse effects, future infrastructure improvement and development, and other requests to the prefecture to accelerate the resort-type IR concept of Wakayama Prefecture.

* To receive opinions and proposals from various viewpoints, participants are not required to answer all items and can participate according to the range that can be answered. In addition, we will not disclose the opinions and proposals publically without your confirmation.

(2) Qualifications to participate in the RFI, briefing sessions, and on-site tour

Participants who satisfy the following requirements shall be able to participate in the briefing session, on-site tour and submit proposals based on this RFI.

- i. Should be a corporation or other legal entity (e.g. organization) that is not involved in religious activities, political activities, or under the control of a

crime group or a crime syndicate member. (An organization consisting of multiple corporations is eligible.)

- ii. Individual participation is not eligible.
- iii. A local government (excluding Wakayama prefecture) and an extra-departmental body receiving financial support such as equity investment from a local government (excluding Wakayama prefecture) are not eligible.
- iv. Commitment and cooperation in providing insights to our inquiries on the content of proposals is necessary.

* Responding to the RFI, attending the briefing sessions and the on-site tour are not requirements to participate in any subsequent public requests to select the IR operator.

(3) Briefing sessions and on-site tour

For those who wish to participate in this RFI, briefing sessions will be held to cover details at the following two venues in Wakayama and Tokyo. An on-site tour of the candidate site is also scheduled in the Wakayama session.

[Wakayama session]

Date: June 8, 2018 from 13:30 to 15:30

(Briefing session on the RFI from 13:30 to 14:30 and on-site tour from 14:30 to 15:30)

Venue: WAKANOURA on Wakayama Marina City Hotel 2nd floor
1517 Kemi, Wakayama-city, Wakayama

[Tokyo session]

Date: June 13, 2018 from 14:00 to 15:00 (a briefing session only)

Venue: 1st seminar room on Hibiya Kokusai Bldg. 5th floor (inside the office of Ernst & Young ShinNihon LLC)
2-2-3 Uchisaiwai-cho, Chiyoda-ku, Tokyo

* Please note that the briefing sessions and on-site tour will be held in Japanese.

Handouts will be provided to participants attending the briefing sessions, with English translations for your reference.

* The briefing sessions and on-site tour are, in principle, not open to the public. However, please be aware that the press may take photos during the opening remarks, or at the beginning of the briefing sessions.

For those who wish to participate in the briefing sessions and on-site tour, please fill out the “Application Sheet for Briefing Session and On-site Tour (Appendix)” and submit by e-mail to the address stated in “2. Address to send application for briefing session and on-site tour”.

The deadline for each venue is as follows:

- Wakayama 12:00 noon June 7, 2018
- Tokyo 12:00 noon June 12, 2018

As for those who cannot participate in the briefing sessions and on-site tour, we will distribute the documents from the briefing sessions separately to the applicant. If you wish to obtain the documents without participating in the briefing sessions and on-site tour, please kindly fill out the “Application Sheet for Briefing Session and On-site Tour (Appendix)” and submit by e-mail to the following address stated in “2. Address to send application for briefing session and on-site tour” by 12:00 noon June 12, 2018.

(4) Time schedule

- 1) Announcement of the RFI May 29, 2018
- 2) Deadline for application on the briefing sessions.
 - Briefing session (Wakayama) June 7, 2018 before 12:00 noon
 - Briefing session (Tokyo) June 12, 2018 before 12:00 noon
- 3) Briefing session and on-site tour (Wakayama)
 - June 8, 2018 from 13:30 to 15:30
- 4) Briefing session (Tokyo) June 13, 2018 from 14:00 to 15:00
- 5) Deadline for submission of proposal on RFI August 31, 2018

(5) Submission of proposals on RFI and discussions

Based on the application guideline, please kindly submit your ideas and proposals by the due date stated above. Proposal documents may be either in Japanese or in English. The Wakayama prefectural government may contact the applicant individually to ask about the submitted proposal. Participants who wish to conduct a presentation are required to explicitly express their willingness to present when submitting the proposals.

2. Address to send application for briefing session and on-site tour

Please submit the application form by e-mail to the following address.

[Address to send application

Ernst & Young ShinNihon LLC

Integrated resort (IR) support office

Email : wakayamair@jp.ey.com

3. Contact information on the RFI

Please contact the following department for any queries on the RFI.

[Contact information on the RFI]

Planning General Affairs Division, Wakayama
Prefectural Government

1-1 Komatsubara-dori, Wakayama-city,
Wakayama Prefecture, 640-8585

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